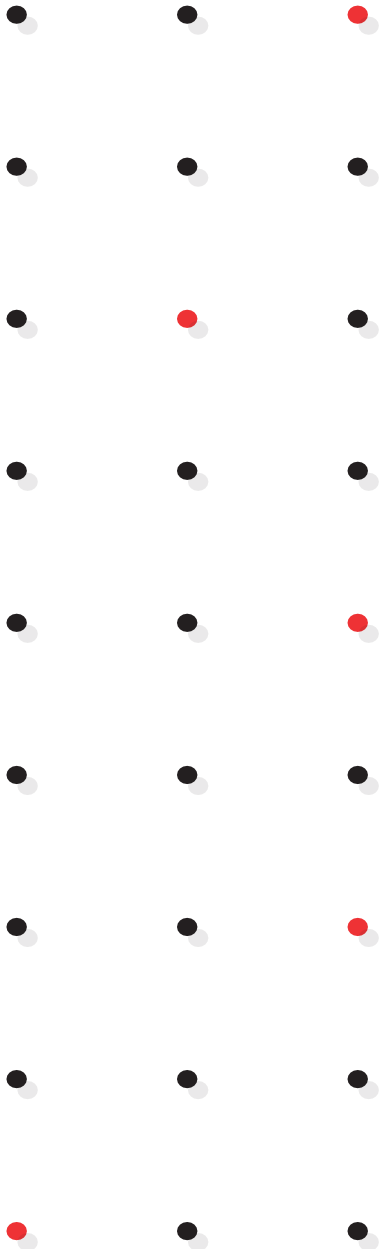


# SURVEY ON INTEGRATION TEAMS



Please answer the following questions using a rating scale of 1-5. Feel free to add comments to add clarity or details. The results of this survey will be used to brief senior management regarding integration progress and priorities for the future.

***1. The integration team has done an excellent job of identifying the mission critical issues and activities required to successfully integrate Acquirer and Acquiree.***

1. Strongly Agree   2. Disagree   3. Neither Agree or Disagree   4. Agree   5. Strongly Agree

***2. The integration team has done an excellent job of identifying specific milestones and objectives for integrating Acquirer and Acquiree.***

1. Strongly Agree   2. Disagree   3. Neither Agree or Disagree   4. Agree   5. Strongly Agree

***3. The integration team has done an excellent job of establishing realistic time frames for integration deliverables.***

1. Strongly Agree   2. Disagree   3. Neither Agree or Disagree   4. Agree   5. Strongly Agree

***4. The integration team has done an excellent job of staying on budget for integration deliverables.***

1. Strongly Agree   2. Disagree   3. Neither Agree or Disagree   4. Agree   5. Strongly Agree

***5. The integration team has remained focused and productive during integration team meetings.***

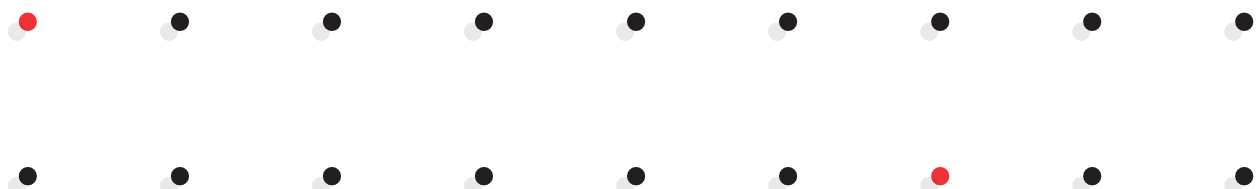
1. Strongly Agree   2. Disagree   3. Neither Agree or Disagree   4. Agree   5. Strongly Agree

***6. The integration team has adequately monitored the impact of integration on customers.***

1. Strongly Agree   2. Disagree   3. Neither Agree or Disagree   4. Agree   5. Strongly Agree

***7. The integration team has adequately monitored the impact of integration on employees.***

1. Strongly Agree   2. Disagree   3. Neither Agree or Disagree   4. Agree   5. Strongly Agree



**8. The integration team has adequately monitored the impact of integration on business results.**

1. Strongly Agree   2. Disagree   3. Neither Agree or Disagree   4. Agree   5. Strongly Agree

**9. The integration team has solicited appropriate input from stakeholders at various locations on issues impacting them.**

1. Strongly Agree   2. Disagree   3. Neither Agree or Disagree   4. Agree   5. Strongly Agree

**10. The integration team has done an excellent job of looking for opportunities for best practices from both companies.**

1. Strongly Agree   2. Disagree   3. Neither Agree or Disagree   4. Agree   5. Strongly Agree

**11. The integration team has paid sufficient attention to integrating the two corporate cultures.**

1. Strongly Agree   2. Disagree   3. Neither Agree or Disagree   4. Agree   5. Strongly Agree

**12. The integration team has done an excellent job of celebrating wins and engaging employees.**

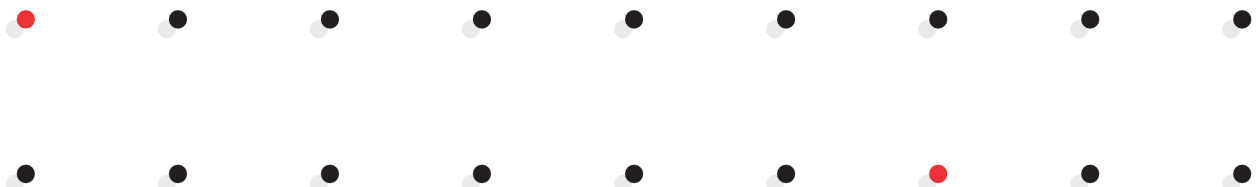
1. Strongly Agree   2. Disagree   3. Neither Agree or Disagree   4. Agree   5. Strongly Agree

**13. The integration team has done their best to minimize disruption and maintain productivity during the integration process.**

1. Strongly Agree   2. Disagree   3. Neither Agree or Disagree   4. Agree   5. Strongly Agree

**14. The integration team has delivered the expected results for where we are at this point in the integration process.**

1. Strongly Agree   2. Disagree   3. Neither Agree or Disagree   4. Agree   5. Strongly Agree



**15. The integration team has a clear idea of what exit criteria must be accomplished before they can declare victory and disband.**

1. Strongly Agree   2. Disagree   3. Neither Agree or Disagree   4. Agree   5. Strongly Agree

**16. The integration team has done an excellent job of communicating with each other regarding integration roles, responsibilities, expectations, and deliverables.**

1. Strongly Agree   2. Disagree   3. Neither Agree or Disagree   4. Agree   5. Strongly Agree

**17. The integration team had done an excellent job of communicating with senior management regarding integration progress and challenges.**

1. Strongly Agree   2. Disagree   3. Neither Agree or Disagree   4. Agree   5. Strongly Agree

**18. The integration team has done an excellent job of communicating with the workforce regarding integration decisions likely to impact them.**

1. Strongly Agree   2. Disagree   3. Neither Agree or Disagree   4. Agree   5. Strongly Agree

**19. The integration manager has done an excellent job of coordinating integration activities and resources.**

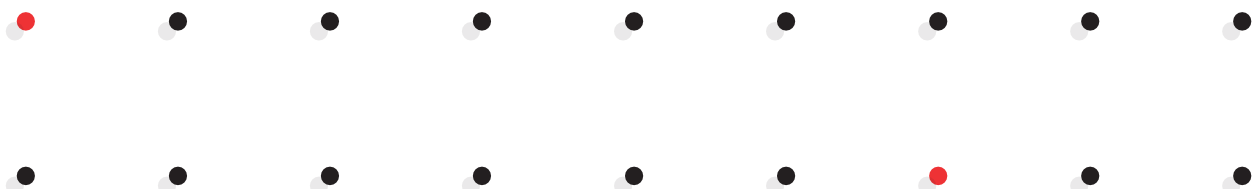
1. Strongly Agree   2. Disagree   3. Neither Agree or Disagree   4. Agree   5. Strongly Agree

**20. The integration manager has done an excellent job of managing integration team dynamics.**

1. Strongly Agree   2. Disagree   3. Neither Agree or Disagree   4. Agree   5. Strongly Agree

**21. The integration manager has done an excellent job of managing decision-making within the integration team.**

1. Strongly Agree   2. Disagree   3. Neither Agree or Disagree   4. Agree   5. Strongly Agree



***22. The integration manager has done an excellent job of managing potential conflict within the integration team.***

1. Strongly Agree   2. Disagree   3. Neither Agree or Disagree   4. Agree   5. Strongly Agree

***23. The integration manager has done an excellent job of encouraging creativity and innovation within the integration team.***

1. Strongly Agree   2. Disagree   3. Neither Agree or Disagree   4. Agree   5. Strongly Agree

***24. The integration manager has been fair and objective.***

1. Strongly Agree   2. Disagree   3. Neither Agree or Disagree   4. Agree   5. Strongly Agree

***25. The integration manager has the credibility and trust needed to continue to lead the integration team and process successfully.***

1. Strongly Agree   2. Disagree   3. Neither Agree or Disagree   4. Agree   5. Strongly Agree

# Thank You for Your Participation!

